Mobile World Investment Corporation

Consolidated financial statements

For the year ended 31 December 2023

Mobile World Investment Corporation

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Mobile World Investment Corporation

GENERAL INFORMATION

THE COMPANY

Mobile World Investment Corporation ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Enterprise Registration Certificate ("ERC") No. 0306731335 issued by the Department of Planning and Investment (the "DPI") of Binh Duong Province on 16 January 2009, and its latest amended 30th ERC dated 27 April 2023.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with code "MWG" in accordance with the Decision No. 253/QD-SGDHCM issued by the HOSE on 7 July 2014.

The current principal activities of the Company and its subsidiaries ("the Group") are mainly trading, providing repair and maintenance services of phones, information technology equipment, mobile phone and related accessories under the brand of The Gioi Di Dong, commercial electronic equipment under the brand of Dien May Xanh and foods, meats, vegetables, beverages and other groceries under the brand of Bach Hoa Xanh.

The Company's head office is located at No. 222, Yersin Street, Phu Cuong Ward, Thu Dau Mot City, Binh Duong Province, Vietnam and operating office is located at MWG Tower, Lot T2-1.2, D1 Street, Saigon Hi-tech Park, Thu Duc City, Ho Chi Minh City, Vietnam.

BOARD OF DIRECTORS

Members of the Board of Directors ("BOD") during the year and at the date of this report are:

Mr Nguyen Duc Tai	Chairman
Mr Tran Huy Thanh Tung	Executive member
Mr Dang Minh Luom	Executive member
Mr Doan Van Hieu Em	Executive member
Mr Thomas Lanyi	Non-executive member
Mr Robert Willett	Non-executive member
Mr Dao The Vinh	Independence member
Mr Nguyen Tien Trung	Independence member
Mr Do Tien Si	Independence member

BOARD OF AUDIT COMMITTEE

Members of the Board of Audit committee during the year and at the date of this report are:

Mr Nguyen Tien Trung	Chairman
Mr Dao The Vinh	Member

MANAGEMENT

Members of the Management during the year and at the date of this report are:

Mr Tran Huy Thanh Tung	General Director
Mr Vu Dang Linh	Finance Director

LEGAL REPRESENTATIVE

The legal representative of the Company during the period and at the date of this report is Mr Tran Huy Thanh Tung.

AUDITORS

The auditor of the Company is Ernst & Young Vietnam Limited.

Mobile World Investment Corporation

REPORT OF MANAGEMENT

Management of Mobile World Investment Corporation ("the Company") present this report and the consolidated financial statements of the Company and its subsidiaries ("the Group") for the year ended 31 December 2023.

MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the consolidated financial statements of each financial year which give a true and fair view of the consolidated financial position of the Group and of the consolidated results of its operations and its consolidated cash flows for the year. In preparing those consolidated financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Group and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements.

STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2023 and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

For and on behalf of management:

Tran Huy Thanh Tung
General Director

Binh Duong Province, Vietnam

19 March 2024

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Reference: 61110221/67694850/HN

INDEPENDENT AUDITORS' REPORT

To: The Shareholders and Board of Directors of Mobile World Investment Corporation

We have audited the accompanying consolidated financial statements of Mobile World Investment Corporation ("the Company") and its subsidiaries ("the Group") as prepared on 19 March 2024 and set out on pages 5 to 41, which comprise the consolidated balance sheet as at 31 December 2023, and the consolidated income statement and the consolidated cash flow statement for the year then ended and the notes thereto.

Management's responsibility

The Group's management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Group as at 31 December 2023, and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

Ernst & Young Vietnam Limited

M.S.D.N: 0300611802 - C.T.T.N.H.H
CÔNG TY TRÁCH NHIỆM HỮU HẠN ERNST & YOUNG VIỆT NAM
QUẬN 1 - TP HỒ CHÍ MINH

Tran Nam Dung
Deputy General Director
Audit Practicing Registration Certificate
No. 3021-2024-004-1

Ly Hong My
Auditor
Audit Practicing Registration Certificate
No. 4175-2022-004-1

Ho Chi Minh City, Vietnam

19 March 2024

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CONSOLIDATED BALANCE SHEET
as at 31 December 2023

VND

Code	*ASSETS*	*Notes*	*Ending balance*	*Beginning balance*
100	**A. CURRENT ASSETS**		**51,950,337,976,047**	**44,577,607,228,189**
110	***I. Cash and cash equivalents***	***4***	***5,365,704,857,172***	***5,061,020,547,422***
111	1. Cash		4,795,636,583,222	3,846,020,547,422
112	2. Cash equivalents		570,068,273,950	1,215,000,000,000
120	***II. Short-term investments***		***18,937,008,073,823***	***10,069,249,605,640***
123	1. Held-to-maturity investments	5.1	18,937,008,073,823	10,069,249,605,640
130	***III. Current accounts receivable***		***5,158,853,337,785***	***3,000,817,466,182***
131	1. Short-term trade receivables	6	308,474,343,927	178,061,365,251
132	2. Short-term advances to suppliers	7	95,981,093,251	403,669,438,496
135	3. Short-term loan receivables	8	2,085,917,697,638	16,917,697,638
136	4. Other short-term receivables	9	2,668,480,202,969	2,402,168,964,797
140	***IV. Inventories***	***10***	***21,824,235,626,176***	***25,696,077,735,282***
141	1. Inventories		22,028,684,523,096	26,058,131,396,686
149	2. Provision for obsolete inventories		(204,448,896,920)	(362,053,661,404)
150	***V. Other current assets***		***664,536,081,091***	***750,441,873,663***
151	1. Short-term prepaid expenses	11	481,240,961,302	565,060,213,333
152	2. Value-added tax deductible		159,821,188,825	156,743,753,740
153	3. Tax and other receivables from the State		23,473,930,964	28,637,906,590
200	**B. NON-CURRENT ASSETS**		**8,160,899,236,677**	**11,256,488,385,860**
210	***I. Long-term receivable***		***457,569,986,630***	***503,486,573,563***
215	1. Long-term loan receivable		9,244,973,329	9,744,723,329
216	2. Other long-term receivables	12	448,325,013,301	493,741,850,234
220	***II. Fixed assets***		***6,500,135,608,914***	***9,727,502,911,440***
221	1. Tangible fixed assets	13	6,431,315,373,113	9,653,330,005,976
222	Cost		20,139,282,722,977	20,841,513,609,195
223	Accumulated depreciation		(13,707,967,349,864)	(11,188,183,603,219)
227	2. Intangible fixed assets	14	68,820,235,801	74,172,905,464
228	Cost		90,297,772,827	90,297,772,827
229	Accumulated amortisation		(21,477,537,026)	(16,124,867,363)
240	***III. Long-term assets in progress***		***4,493,856,934***	***123,873,978,878***
242	1. Construction in progress	15	4,493,856,934	123,873,978,878
250	***IV. Long-term investment***		***746,632,252,729***	***231,034,840,000***
252	1. Investments in jointly controlled entities	17	286,632,252,729	181,034,840,000
255	2. Held-to-maturity investments	5.2	460,000,000,000	50,000,000,000
260	***V. Other long-term assets***		***452,067,531,470***	***670,590,081,979***
261	1. Long-term prepaid expenses	11	105,411,103,799	175,104,437,161
262	2. Deferred tax asset	29.3	101,088,939,200	188,526,284,228
269	3. Goodwill	16	245,567,488,471	306,959,360,590
270	**TOTAL ASSETS**		**60,111,237,212,724**	**55,834,095,614,049**

CONSOLIDATED BALANCE SHEET (continued)
as at 31 December 2023

VND

Code	*RESOURCES*	*Notes*	*Ending balance*	*Beginning balance*
300	**C. LIABILITIES**		**36,751,679,245,386**	**31,901,514,096,473**
310	***I. Current liabilities***		***30,765,260,553,972***	***26,000,264,096,473***
311	1. Short-term trade payables	18	7,927,069,727,935	8,745,827,331,813
312	2. Short-term advances from customers		88,995,836,420	97,659,957,856
313	3. Statutory obligations	19	421,532,018,021	764,244,077,963
314	4. Payables to employees		438,404,323,414	475,431,939,590
315	5. Short-term accrued expenses	20	1,372,808,265,814	2,180,365,916,409
318	6. Short-term unearned revenues		3,405,793,231	386,943,692
319	7. Other short-term payables	21	1,316,566,967,018	2,971,948,189,708
320	8. Short-term loans	22	19,128,541,817,781	10,688,138,631,456
321	9. Short-term provision		67,935,804,338	76,261,107,986
330	***II. Non-current liabilities***		***5,986,418,691,414***	***5,901,250,000,000***
338	1. Long-term loan	22	5,985,250,000,000	5,901,250,000,000
341	2. Deferred tax liabilities	29.3	1,168,691,414	-
400	**D. OWNERS' EQUITY**		**23,359,557,967,338**	**23,932,581,517,576**
410	***I. Capital***		***23,359,557,967,338***	***23,932,581,517,576***
411	1. Share capital	23.1	14,633,767,160,000	14,638,792,800,000
411a	*- Shares with voting rights*		*14,633,767,160,000*	*14,638,792,800,000*
412	2. Share premium	23.1	558,110,430,986	558,110,430,986
415	3. Treasury shares	23.1	(9,783,280,000)	(5,025,640,000)
417	4. Foreign exchange differences reserve	23.1	3,739,030,306	2,261,603,090
421	5. Undistributed earnings	23.1	8,160,323,595,574	8,723,934,226,370
421a	*- Undistributed earnings by the end of prior year*		*7,992,654,202,870*	*4,624,171,199,065*
421b	*- Undistributed earnings of current year*		*167,669,392,704*	*4,099,763,027,305*
429	6. Non-controlling interests	23.1	13,401,030,472	14,508,097,130
440	**TOTAL LIABILITIES AND OWNERS' EQUITY**		**60,111,237,212,724**	**55,834,095,614,049**

Ly Tran Kim Ngan	Vu Dang Linh	Tran Huy Thanh Tung
Preparer	Finance Director	General Director

Binh Duong Province, Vietnam

19 March 2024

CONSOLIDATED INCOME STATEMENT
for the year ended 31 December 2023

VND

Code	*ITEMS*	*Notes*	*Current year*	*Previous year*
01	**1. Revenue from sale of goods and rendering of services**	**24.1**	**119,234,184,825,086**	**134,722,248,887,557**
02	**2. Deductions**	**24.1**	**(954,396,369,644)**	**(1,317,471,297,033)**
10	**3. Net revenue from sale of goods and rendering of services**	**24.1**	**118,279,788,455,442**	**133,404,777,590,524**
11	**4. Cost of goods sold and services rendered**	**28**	**(95,759,175,291,712)**	**(102,542,735,094,343)**
20	**5. Gross profit from sale of goods and rendering of services**		**22,520,613,163,730**	**30,862,042,496,181**
21	**6. Finance income**	**24.2**	**2,166,963,715,091**	**1,313,137,304,323**
22	**7. Finance expenses**	**25**	**(1,556,146,106,982)**	**(1,382,620,454,532)**
23	*- In which: Interest expenses*		*(1,447,718,354,797)*	*(1,362,143,909,103)*
25	**8. Selling expenses**	**26, 28**	**(20,916,710,755,306)**	**(22,336,838,067,678)**
26	**9. General and administrative expenses**	**26, 28**	**(1,167,651,662,536)**	**(1,881,027,579,714)**
30	**10. Operating profit**		**1,047,068,353,997**	**6,574,693,698,580**
31	**11. Other income**		**36,883,419,051**	**61,606,712,681**
32	**12. Other expenses**	**27**	**(394,259,405,152)**	**(579,945,037,703)**
40	**13. Other loss**		**(357,375,986,101)**	**(518,338,325,022)**
50	**14. Accounting profit before tax**		**689,692,367,896**	**6,056,355,373,558**
51	**15. Current corporate income tax expense**	**29.1**	**(433,257,176,515)**	**(1,792,998,810,102)**
52	**16. Deferred tax expense**	**29.3**	**(88,606,036,442)**	**(161,642,138,517)**
60	**17. Net profit after tax**		**167,829,154,939**	**4,101,714,424,939**
61	**18. Net profit after tax attributable to shareholders of the parent**		**167,669,392,704**	**4,099,763,027,305**
62	**19. Net profit after tax attributable to non-controlling interests**		**159,762,235**	**1,951,397,634**
70	**20. Basic earnings per share**	**30**	**115**	**2,810**
71	**21. Diluted earnings per share**	**30**	**115**	**2,810**

Ly Tran Kim Ngan	Vu Dang Linh	Tran Huy Thanh Tung
Preparer	Finance Director	General Director

Binh Duong Province, Vietnam

19 March 2024

CONSOLIDATED CASH FLOW STATEMENT
for the year ended 31 December 2023

VND

Code	*ITEMS*	*Notes*	*Current year*	*Previous year*
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	**Accounting profit before tax**		**689,692,367,896**	**6,056,355,373,558**
	Adjustments for:			
02	Depreciation and amortisation of fixed assets (including amortisation of goodwill)	13, 14, 16	3,351,314,267,883	3,540,324,726,294
03	Reversal of provision		(165,930,068,132)	(321,799,366,884)
04	Foreign exchange losses arisen from revaluation of monetary accounts denominated in foreign currency		83,631,272,202	284,374,414
05	Profits from investing activities		(1,509,203,341,265)	(348,599,792,355)
06	Interest expenses	25	1,447,718,354,797	1,362,143,909,103
08	**Operating profit before changes in working capital**		**3,897,222,853,381**	**10,288,709,224,130**
09	Decrease (increase) in receivables		672,440,536,688	(588,827,639,446)
10	Decrease in inventories		4,169,031,757,473	3,791,937,421,033
11	Decrease in payables		(3,136,706,601,092)	(2,286,756,979,213)
12	Decrease (increase) in prepaid expenses		130,000,103,455	(101,041,271,147)
14	Interest paid		(1,435,731,870,616)	(1,322,381,109,404)
15	Corporate income tax paid	19	(860,429,603,219)	(1,805,340,844,308)
20	**Net cash flows from operating activities**		**3,435,827,176,070**	**7,976,298,801,645**
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
21	Purchase and construction of fixed assets		(523,383,330,794)	(4,465,359,523,505)
22	Proceeds from disposals of fixed assets		31,276,790,650	5,331,159,526
23	Loan to another entity and term deposits		(34,151,374,180,637)	(20,799,334,065,331)
24	Collections term deposits		22,805,115,462,454	25,851,966,071,069
25	Payments for investments in another entity		(105,597,412,729)	(181,034,840,000)
27	Interest and dividends received		1,114,378,023,007	1,137,542,621,557
28	Payments for non-controlling interests		(1,710,048,893)	-
30	**Net cash flows (used in) from investing activities**		**(10,831,294,696,942)**	**1,549,111,423,316**

CONSOLIDATED CASH FLOW STATEMENT (continued)
for the year ended 31 December 2023

VND

Code	*ITEMS*	*Notes*	*Current year*	*Previous year*
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
31	Issuance of new shares and capital contribution from non-controlling interest		443,220,000	192,628,370,000
32	Shares repurchased	23.1	(9,783,280,000)	(5,025,640,000)
33	Drawdown of borrowings	22	70,373,733,043,570	65,251,647,851,081
34	Repayment of borrowings	22	(61,933,329,857,245)	(73,313,739,286,999)
36	Dividends paid	23.1	(731,280,023,500)	(731,854,815,000)
40	**Net cash flows from (used in) financing activities**		**7,699,783,102,825**	**(8,606,343,520,918)**
50	**Net increase in cash and cash equivalents for the year**		**304,315,581,953**	**919,066,704,043**
60	**Cash and cash equivalents at beginning of year**		**5,061,020,547,422**	**4,142,015,762,555**
61	Impact of exchange rate fluctuation		368,727,797	(61,919,176)
70	**Cash and cash equivalents at end of year**	**4**	**5,365,704,857,172**	**5,061,020,547,422**

CÔNG TY CỔ PHẦN ĐẦU TƯ THẾ GIỚI DI ĐỘNG

Ly Tran Kim Ngan	Vu Dang Linh	Tran Huy Thanh Tung
Preparer	Finance Director	General Director

Binh Duong Province, Vietnam

19 March 2024

1. CORPORATE INFORMATION

Mobile World Investment Corporation ("the Company") is a shareholding company incorporated under the Law on Enterprise of Vietnam pursuant to the Enterprise Registration Certificate ("ERC") No. 0306731335 issued by the Department of Planning and Investment (the "DPI") of Binh Duong Province on 16 January 2009, and its latest amended ERC is the 30th dated 27 April 2023.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") with code "MWG" in accordance with the Decision No. 253/QD-SGDHCM issued by the HOSE on 7 July 2014.

The current principal activities of the Company and its subsidiaries ("the Group") are trading, providing repair and maintenance services of phones, information technology equipment, mobile phone and related accessories under the brand of The Gioi Di Dong, commercial electronic equipment under the brand of Dien May Xanh and foods, meats, vegetables, beverages and other groceries under the brand of Bach Hoa Xanh.

The Company's normal course of business cycle is 12 months.

The Company's head office is located at No. 222, Yersin Street, Phu Cuong Ward, Thu Dau Mot City, Binh Duong Province, Vietnam and operating office is located at MWG Tower, Lot T2-1.2, D1 Street, Saigon Hi-tech Park, Thu Duc City, Ho Chi Minh City, Vietnam.

The number of the Group's employees as at 31 December 2023 was 65,414 (31 December 2022: 74,008).

1. CORPORATE INFORMATION (continued)

Corporate structure

The Group has 11 subsidiaries, which are consolidated into the Group's consolidated financial statements .

Name of subsidiary	*Location*	*Business*	*Operating status*	*Ownership (%)*	
				Ending balance	*Beginning balance*
(1) The Gioi Di Dong Joint Stock Company	Ho Chi Minh City, Vietnam	Trading of electronic equipment	Operating	99.95	99.95
(2) Bach Hoa Xanh Trading Joint Stock Company	Ho Chi Minh City, Vietnam	Trading of food	Operating	99.95	99.95
(3) Tran Anh Digital World Joint Stock Company	Hanoi City, Vietnam	Trading of electronic equipment	Operating	99.33	99.33
(4) The Gioi Di Dong Information Technology Limited Company	Ho Chi Minh City, Vietnam	Information technology	Operating	100.00	100.00
(5) MWG (Cambodia) Co., Ltd	Phnom Penh, Cambodia	Trading of electronic equipment	Operating	99.95	99.95
(6) Conscientious Installation - Repair - Mainternance Service Joint Stock Company	Ho Chi Minh City, Vietnam	Repairing of machinery, equipment	Operating	99.99	99.99
(7) An Khang Pharma Pharmacy Joint Stock Company	Ho Chi Minh City, Vietnam	Pharma Retail	Operating	99.99	99.99
(8) 4K Farm Joint Stock Company	Vung Tau Province, Vietnam	Agriculture	Operating	99.99	99.99
(9) Fully Trusted Logistics Joint Stock Company	Ho Chi Minh City, Vietnam	Logistics	Operating	99.99	99.99
(10) Vui Vui Company Limited	Ho Chi Minh City, Vietnam	E-commerce	Operating	100.00	100.00
(11) Bach Hoa Xanh Technology and Investment Joint Stock Company	Ho Chi Minh City, Vietnam	Holding	Operating	99.99	99.99

2. BASIS OF PREPARATION

2.1 *Accounting standards and system*

The consolidated financial statements of the Group, expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per the:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the consolidated financial position, the consolidated results of operations and the consolidated cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

2.2 *Applied accounting documentation system*

The Group's applied accounting documentation system is the General Journal system.

2.3 *Fiscal year*

The Group's fiscal year applicable for the preparation of its consolidated financial statements starts on 1 January and ends on 31 December.

2.4 *Accounting currency*

The consolidated financial statements are prepared in VND which is also the Group's accounting currency.

2.5 *Basis of consolidation*

The consolidated financial statements comprise the financial statements of the parent Company and its subsidiaries for the year ended 31 December 2023.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continued to be consolidated until the date that such control ceases.

The financial statements of subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses result from intra-company transactions are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented separately in the iconsolidated income statement and within equity in the consolidated balance sheet, separately from parent shareholders' equity.

Impact of change in the ownership interest of a subsidiary, without a loss of control, is recorded in retained earnings.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

3.2 Inventories

Inventories are stated at the lower of cost which comprises all costs of purchase and other direct costs incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value ("NRV") represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventories, which are valued as follows:

Mobile phones and laptops	-	actual cost on a specific identification basis
Digital and electronic equipment	-	actual cost on a specific identification basis
Accessories	-	actual cost on a weighted average basis
Household appliances	-	actual cost on a weighted average basis
Dried food, fresh food, drinks and grocery merchandise	-	actual cost on a weighted average basis
Cosmetics	-	actual cost on a weighted average basis
Others	-	actual cost on a weighted average basis.

Provision for obsolete inventories

An inventories provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of inventories owned by the Group, based on appropriate evidence of impairment available at the balance sheet date.

Increases or decreases to the provision balance are recorded into the cost of goods sold account in the consolidated income statement. When inventories are expired, obsolescence, damage or become useless, the difference between the provision previously made and the historical cost of inventories are included in the consolidated income statement.

3.3 Receivables

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the consolidated balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expense in the consolidated income statement. When bad debts are determined as unrecoverable and accountant writes off those bad debts, the differences between the provision for doubtful receivables previously made and historical cost of receivables are included in the consolidated income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred.

When tangible fixed a ssets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

3.5 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

A lease is classified as a finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Where the Group is the lessee

Rentals under operating leases are charged to the consolidated income statement on a straight-line basis over the lease term.

3.6 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the consolidated income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the iconsolidated income statement.

Land use rights

Land use rights are recorded as intangible fixed assets when the Company has the land use rights certificates. The costs of land use rights comprise all directly attributable costs of bringing the land to the condition available for use and is not amortised as having indefinite useful life.

3.7 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Building and structures	5 years
Computer software	4 years
Brand name	10 years
Means of transportation	6 years
Office equipment	3 - 8 years

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.8 Borrowing costs

Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds and are recorded as expense in the consolidated income statement during the year in which they are incurred.

3.9 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and amortised over the year for which the amounts are paid or the year in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expense and are amortised to the consolidated income statement:

- Prepaid rental;
- Stores's layouts; and
- Tools and supplies.

3.10 Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date of business combination.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated amortisation. Goodwill is amortised over 10-year period on a straight-line basis. The parent company conducts the periodical review for impairment of goodwill of investment in subsidiaries. If there are indicators of impairment loss incurred is higher than the yearly allocated amount of goodwill on the straight-line basis, the higher amount will be recorded in the consolidated income statement.

3.11 Investments

Investment in an jointly controlled entity

The Group's investment in jointly controlled entity is accounted for using the equity method of accounting. Under the equity method, the investment is carried in the consolidated balance sheet at cost plus post joint venture changes in the Group's share of net assets of the jointly controlled entity.

The share of profit (loss) of the post-acquisition results of operation of the jointly controlled entity is presented on face of the consolidated income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividend/profit sharing received or receivable from jointly controlled entities reduces the carrying amount of the investment.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.11 *Investments* (continued)

Investment in an jointly controlled entity (continued)

The financial statements of the jointly controlled entities are prepared for the same reporting period and use the same accounting policies as the Group. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Held-to-maturity investment

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as expense in the consolidated financial statements and deducted against the value of such investments.

Provision for diminution in value of investment

Provision of the investment is made when there are reliable evidences of the diminution in value of those investments at the balance sheet date.

Increases or decreases to the provision balance are recorded as finance expenses in the consolidated income statement.

3.12 *Payables and accruals*

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Group.

3.13 *Provisions*

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated income statement net of any reimbursement.

3.14 *Foreign currency transactions*

Transactions in currencies other than the Group's reporting currency of VND are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- Transaction resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment; and
- Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.14 *Foreign currency transactions* (continued)

At the end of the year, monetary balances denominated in foreign currencies are translated at the actual transaction exchange rates at the balance sheet dates which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Group conducts transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Group conducts transactions regularly.

All foreign exchange differences incurred are taken to the consolidated income statement.

Conversion of the financial statements of a foreign operation

Conversion of the financial statements of a subsidiary of the Group which maintains its accounting records in other currency rather than the Group's accounting currency of VND, for consolidation purpose, is as follows:

- Assets and liabilities are converted into VND by using the buying and selling exchange rates, respectively, as announced by the commercial banks where the Group frequently conducts its transactions at the balance sheet date;
- Revenues, other income and expenses are converted into VND by using the actual transactional exchange rates; or the average exchange rates if the average exchange rates do not exceed +/- 2% the transactional exchange rates.
- All foreign exchange differences resulting from conversion of financial statements of the subsidiary for the consolidation purpose are taken to the "foreign exchange differences reserve" on the consolidated balance sheet and charged to the consolidated income statement upon the disposal of the investment.

3.15 *Treasury shares*

Own equity instruments which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss upon purchase, sale, issue or cancellation of the Group's own equity instruments.

3.16 *Appropriation of net profits*

Net profit after tax is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Company maintains the following reserve funds which are appropriated from the Company's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting.

Bonus and welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the consolidated balance sheet.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.17 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon the delivery of the goods.

Rendering of services

Revenue is recognised upon the completion of the services provided.

Interest income

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

3.18 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior year are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the consolidated balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when the Group intends to settle its current tax assets and liabilities on a net basis.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.18 Taxation (continued)

Deferred tax

Deferred tax is provided using the liability method on temporary differences at the consolidated balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax is provided using the liability method on temporary differences at the consolidated balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each consolidated balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the consolidated balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when they relate to income taxes levied on the same taxable entity by the same taxation authority or when the Group intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future year in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.19 Earnings per share

Basic earnings per share amount is computed by dividing net profit for the year attributable to ordinary shareholders of the Company, after appropriation for bonus and welfare fund, by the weighted average number of ordinary shares outstanding during the year, where applicable.

Diluted earnings per share amounts are calculated by dividing the net profit after tax attributable to ordinary equity holders of the Company (after adjusting for interest on the convertible preference shares) by the weighted average number of ordinary shares outstanding during the year plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

3.20 Related parties

Parties are considered to be related parties of the Group if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Group and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of the family of any such individual.

4. CASH AND CASH EQUIVALENTS

VND

	Ending balance	*Beginning balance*
Cash on hand	854,880,860,816	914,036,789,534
Cash in banks	3,381,415,141,503	2,713,263,362,330
Cash in transit	559,340,580,903	218,720,395,558
Time deposits at banks *(*)*	570,068,273,950	1,215,000,000,000
TOTAL	**5,365,704,857,172**	**5,061,020,547,422**

(*) Time deposits at banks represent term deposits in VND at commercial banks with original maturity terms of not more than 3 months and earn interest at the applicable rates.

5. HELD-TO-MATURITY INVESTMENT

5.1. *Short-term investment*

VND

	Ending balance	*Beginning balance*
Bank deposit *(i)*	16,292,281,273,443	9,134,847,863,518
Others *(ii)*	2,644,726,800,380	934,401,742,122
TOTAL	**18,937,008,073,823**	**10,069,249,605,640**

(i) This represents term bank deposits with maturity terms from 3 months to less than 1 year and earning interest at the applicable interest rate.

(ii) This represents bonds and other investment with maturity terms of 1 year and earning interest at the applicable interest rate.

5.2. *Long-term investment*

This represents term bank deposit in VND at commercial bank with maturity terms from more than 1 year and earning interest at the applicable interest rate.

6. SHORT-TERM TRADE RECEIVABLES

VND

	Ending balance	*Beginning balance*
Home Credit Vietnam Finance Company Limited	199,794,423,211	76,446,683,743
Vietnam Prosperity Joint Stock Commercial Bank	26,813,575,632	5,377,060,346
Others	81,866,345,084	96,237,621,162
TOTAL	**308,474,343,927**	**178,061,365,251**

7. SHORT-TERM ADVANCES TO SUPPLIERS

VND

	Ending balance	*Beginning balance*
Hoang Kim Xu Trading Company Limited	47,006,342,513	-
Heineken Vietnam Beer and Beverages Limited Company	29,000,000,000	-
Quang Minh Production Trading Design Construction Company Limited	7,916,723,350	49,178,338,957
Others	12,058,027,388	354,491,099,539
TOTAL	**95,981,093,251**	**403,669,438,496**

8. SHORT-TERM LOAN RECEIVABLES

Short-term loan receivables represent unsecured short-term loan to others company with remaining maturity terms less than 12 months and earn interest at the applicable interest rate.

9. OTHER SHORT-TERM RECEIVABLES

VND

	Ending balance	*Beginning balance*
Receivables from suppliers	1,630,510,291,045	2,023,395,582,615
- *Samsung Electronic HCMC CE Complex Limited*	*200,572,240,839*	*218,610,772,610*
- *LG Electronics Vietnam Hai Phong Co., Ltd*	*154,622,689,360*	*245,416,016,907*
- *Samsung Electronics Viet Nam Thai Nguyen Co., Ltd*	*86,026,845,242*	*165,301,240,853*
- *Panasonic Vietnam Company Limited*	*50,782,779,573*	*106,164,912,384*
- *Sony Electronics Viet Nam Co., Ltd*	*45,428,646,522*	*138,401,505,984*
- *Others*	*1,093,077,089,509*	*1,149,501,133,877*
Interest income from deposit and lending	923,425,750,418	209,761,455,403
Receivables from employees	11,328,613,603	16,244,035,303
Advance to employees	6,413,657,109	12,878,047,904
Others	96,801,890,794	139,889,843,572
TOTAL	**2,668,480,202,969**	**2,402,168,964,797**

10. INVENTORIES

VND

	Ending balance	*Beginning balance*
Electronic equipment	5,837,534,461,444	8,005,144,461,815
Mobile phones	5,623,974,610,449	5,607,472,781,483
Home appliances	3,768,876,615,980	4,235,928,262,854
Dried food, fresh food, drinks and grocery merchandise	2,412,679,172,808	2,354,592,879,351
Cosmetics	1,730,775,672,317	1,538,923,390,052
Laptop	952,381,256,823	1,401,245,452,212
Accessories	752,359,819,674	1,074,436,699,296
Installment items	230,759,650,233	292,194,612,893
Watches, sunglasess	230,045,847,634	420,538,319,070
Tablets	141,086,706,363	243,014,773,213
Bikes	129,801,338,859	284,973,590,624
Others	218,409,370,512	599,666,173,823
TOTAL	**22,028,684,523,096**	**26,058,131,396,686**
Provision for obsolete inventories	(204,448,896,920)	(362,053,661,404)
NET	**21,824,235,626,176**	**25,696,077,735,282**

Movements of provision for obsolete inventories:

VND

	Current year	*Previous year*
Beginning balance	(362,053,661,404)	(682,836,523,797)
Add: Provision created during the year	(204,448,896,920)	(362,053,661,404)
Less: Utilisation and reversal of provision during the year	362,053,661,404	682,836,523,797
Ending balance	(204,448,896,920)	(362,053,661,404)

11. PREPAID EXPENSES

VND

	Ending balance	*Beginning balance*
Short-term	**481,240,961,302**	**565,060,213,333**
Stores rental	372,661,356,819	434,203,772,287
Tools and equipment	88,661,307,709	93,070,000,139
Stores' layout	973,028,523	19,212,651,150
Others	18,945,268,251	18,573,789,757
Long-term	**105,411,103,799**	**175,104,437,161**
Loan arrangement fee	35,668,315,920	57,069,305,458
Stores rental	25,435,825,253	19,553,457,914
Tools and equipment	24,251,943,425	71,735,467,933
Stores' layout	19,790,796,692	23,238,378,167
Others	264,222,509	3,507,827,689
TOTAL	**586,652,065,101**	**740,164,650,494**

12. OTHER LONG-TERM RECEIVABLES

Other long-term receivables mainly represent long-term rental deposits for offices, stores and distribution centres.

13. TANGIBLE FIXED ASSETS

VND

	Buildings and structures	*Means of transportation*	*Office equipment*	*Total*
Cost:				
Beginning balance	17,301,019,693,487	559,443,059,086	2,981,050,856,622	20,841,513,609,195
New purchases	288,677,762,256	-	106,232,770,241	394,910,532,497
Transfer from construction in progress	157,066,619,117	-	278,592,914	157,345,212,031
Disposal	(1,085,186,926,079)	(1,199,407,243)	(168,100,297,424)	(1,254,486,630,746)
Ending balance	16,661,577,148,781	558,243,651,843	2,919,461,922,353	20,139,282,722,977
In which:				
- *Fully depreciated*	*4,463,173,123,492*	*94,103,488,743*	*1,251,973,164,003*	*5,809,249,776,238*
Accumulated depreciation:				
Beginning balance	(8,970,135,983,091)	(305,086,891,370)	(1,912,960,728,758)	(11,188,183,603,219)
Depreciation for the year	(2,700,910,605,078)	(79,517,051,501)	(504,142,069,522)	(3,284,569,726,101)
Disposal	602,308,396,075	1,018,097,986	161,459,485,395	764,785,979,456
Ending balance	(11,068,738,192,094)	(383,585,844,885)	(2,255,643,312,885)	(13,707,967,349,864)
Net carrying amount:				
Beginning balance	8,330,883,710,396	254,356,167,716	1,068,090,127,864	9,653,330,005,976
Ending balance	5,592,838,956,687	174,657,806,958	663,818,609,468	6,431,315,373,113

14. INTANGIBLE ASSETS

VND

	Land use rights	*Computer software*	*Brand name*	*Total*
Cost:				
Beginning balance and ending balance	25,998,878,500	10,772,197,700	53,526,696,627	90,297,772,827
Accumulated amortisation:				
Beginning balance	-	(10,772,197,700)	(5,352,669,663)	(16,124,867,363)
Amortisation for the year	-	-	(5,352,669,663)	(5,352,669,663)
Ending balance	-	(10,772,197,700)	(10,705,339,326)	(21,477,537,026)
Net carrying amount:				
Beginning balance	25,998,878,500	-	48,174,026,964	74,172,905,464
Ending balance	25,998,878,500	-	42,821,357,301	68,820,235,801

15. CONSTRUCTION IN PROGRESS

VND

	Ending balance	*Beginning balance*
Construction costs for stores	4,493,856,934	123,873,978,878

16. GOODWILL

VND

	Tran Anh Digital World Joint Stock Company
Cost:	
Beginning and ending balances	613,918,721,185
Accumulated amortisation:	
Beginning balance	(306,959,360,595)
Amortisation for the year	(61,391,872,119)
Ending balance	(368,351,232,714)
Net carrying amount:	
Beginning balance	306,959,360,590
Ending balance	245,567,488,471

17. LONG TERM INVESTMENT IN JOINTLY CONTROLLED ENTITY

	Business activities	*31 December 2023*		
		Costs	*Provision*	*Owner-ship*
		VND	*VND*	*%*
PT Era Blu Elektronik	Trading of electronic equipment	286,632,252,729	-	45

On 22 April 2022, the Company invested capital to PT Era Blu Elektronik in accordance with the Resolution dated 28 December 2021 and Oversea Investment Registration Certificate No. 202200996 issued by the Ministry of Planning and Investment on 4 March 2022. PT Era Blu Elektronik's principal activities are to retail of mobile equipment, electric equipment, other equipment, machines in Indonesia.

18. SHORT-TERM TRADE PAYABLES

VND

	Ending balance	*Beginning balance*
Toshiba Vietnam Consumer Products Co., Ltd	374,086,979,559	173,318,750,717
LG Electronics Vietnam Co., Ltd	337,324,152,646	467,187,312,027
Apple Vietnam LLC	271,572,476,999	1,255,858,258,901
Aqua Electrical Appliances Vietnam Co., Ltd	234,776,763,766	273,227,030,861
Samsung Electronic HCMC CE Complex Limited	168,254,308,570	293,593,305,321
Digiworld Corporation	139,020,442,642	83,422,581,626
Panasonic (Vietnam) Co., Ltd.	138,189,867,888	419,773,816,080
Sony Electronics Vietnam Co., Ltd	119,521,231,494	231,271,512,349
Others	6,144,323,504,371	5,548,174,763,931
TOTAL	**7,927,069,727,935**	**8,745,827,331,813**

19. STATUTORY OBLIGATIONS

VND

	Beginning balance	*Increase during the year*	*Decrease during the year*	*Ending balance*
Value-added tax	184,215,218,246	17,371,006,041,244	(17,268,428,524,877)	286,792,734,613
Corporate income tax	538,726,813,052	433,257,176,515	(860,429,603,219)	111,554,386,348
Personal income tax	40,700,519,362	243,661,955,928	(262,455,670,006)	21,906,805,284
Others	601,527,303	45,935,682,586	(45,259,118,113)	1,278,091,776
TOTAL	**764,244,077,963**	**18,093,860,856,273**	**(18,436,572,916,215)**	**421,532,018,021**

20. SHORT-TERM ACCRUED EXPENSES

VND

	Ending balance	*Beginning balance*
Employees bonus	671,620,270,474	1,561,000,536,836
Payables to employees	125,992,757,960	124,014,418,642
Utilities cost	110,411,687,903	64,209,694,940
Marketing expenses	106,488,464,350	119,801,971,944
Cost of hedging exchange rate	87,461,604,847	45,624,318,477
Interest expenses	78,222,091,038	89,593,760,667
Interest supporting expense	77,444,151,629	73,804,011,253
Transportation expenses	52,912,399,636	37,304,747,323
Warranty costs	9,939,477,125	19,548,659,913
Others	52,315,360,852	45,463,796,414
TOTAL	**1,372,808,265,814**	**2,180,365,916,409**

21. OTHER SHORT-TERM PAYABLES

VND

	Ending balance	*Beginning balance*
Charges received on behalf	688,271,640,905	712,874,773,541
UPAS Letter Credit *(*)*	367,698,850,329	1,822,606,399,068
Social and health insurances and trade union fee	80,959,816,609	61,469,438,648
Deposits received	58,483,136,513	80,460,645,178
Discount vouchers	50,838,045,000	80,907,357,892
Instalment payments received on behalf	-	9,080,060,000
Others	70,315,477,662	204,549,515,381
TOTAL	**1,316,566,967,018**	**2,971,948,189,708**

(*) These represent Usance L/C payable at sight (UPAS LC) at Commercial Bank for payment to suppliers with maturity terms from less than 1 year and bear interest at applicable rate.

22. LOANS

VND

	Beginning balance	*Increase during the year*	*Decrease during the year*	*Foreign exchange difference*	*Ending balance*
Short-term	**10,688,138,631,456**	**70,373,733,043,570**	**(61,933,329,857,245)**	**-**	**19,128,541,817,781**
Short-term loans from banks *(Note 22.1)*	10,688,138,631,456	70,373,733,043,570	(61,933,329,857,245)	-	19,128,541,817,781
Long-term	**5,901,250,000,000**	**-**	**-**	**84,000,000,000**	**5,985,250,000,000**
Loans from bank *(Note 22.2)*	5,901,250,000,000	-	-	84,000,000,000	5,985,250,000,000
TOTAL	**16,589,388,631,456**	**70,373,733,043,570**	**(61,933,329,857,245)**	**84,000,000,000**	**25,113,791,817,781**

22.1 Loans from banks

The Group obtained these unsecured short-term loans with floating rates to finance its working capital requirements, details are as follows:

Lenders	*Ending balance*	*Maturity date*
	VND	
Unsecured short-term bank loans	19,128,541,817,781	From 2 January 2024 to 26 June 2024

22.2 Loans from bank

The Company obtained these unsecured loans with floating rates to finance its working capital requirements, details are as follows:

Bank	*Ending balance*		*Maturity date*
	VND	*Original USD*	
Unsecured long-term bank loan	5,985,250,000,000	250,000,000	16 September 2025

23. OWNERS' EQUITY

23.1 *Increase and decrease in owners' equity*

VND

	Share capital	*Share premium*	*Treasury shares*	*Foreign exchange differences*	*Undistributed earnings*	*Non-controlling interests*	*Total*
Previous year:							
Beginning balance	7,130,654,950,000	558,110,430,986	(2,320,000,000)	5,388,425,299	12,674,574,164,065	11,838,029,496	20,378,245,999,846
Net profit for the year	-	-	-	-	4,099,763,027,305	1,951,397,634	4,101,714,424,939
Shares issuance ESOP	191,909,700,000	-	-	-	-	-	191,909,700,000
Shares cancelation	(2,320,000,000)	-	2,320,000,000	-	-	-	-
Shares repurchase	-	-	(5,025,640,000)	-	-	-	(5,025,640,000)
Stock dividend issuance	7,318,548,150,000	-	-	-	(7,318,548,150,000)	-	-
Cash dividend	-	-	-	-	(731,854,815,000)	-	(731,854,815,000)
Capital contribution	-	-	-	-	-	718,670,000	718,670,000
Foreign exchange differences	-	-	-	(3,126,822,209)	-	-	(3,126,822,209)
Ending balance	14,638,792,800,000	558,110,430,986	(5,025,640,000)	2,261,603,090	8,723,934,226,370	14,508,097,130	23,932,581,517,576
Current year:							
Beginning balance	14,638,792,800,000	558,110,430,986	(5,025,640,000)	2,261,603,090	8,723,934,226,370	14,508,097,130	23,932,581,517,576
Net profit for the year	-	-	-	-	167,669,392,704	159,762,235	167,829,154,939
Shares cancelation *(i)*	(5,025,640,000)	-	5,025,640,000	-	-	-	-
Shares repurchase	-	-	(9,783,280,000)	-	-	(1,156,023,000)	(10,939,303,000)
Cash dividend *(ii)*	-	-	-	-	(731,280,023,500)	(554,025,893)	(731,834,049,393)
Capital contribution	-	-	-	-	-	443,220,000	443,220,000
Foreign exchange differences	-	-	-	1,477,427,216	-	-	1,477,427,216
Ending balance	14,633,767,160,000	558,110,430,986	(9,783,280,000)	3,739,030,306	8,160,323,595,574	13,401,030,472	23,359,557,967,338

23. OWNERS' EQUITY (continued)

23.1 *Increase and decrease in owners' equity* (continued)

(i) General Shareholder of the Company and Board of Director has approved to decrease the share capital by cancelation of 502,564 treasury shares which the Company repurchased shares from resigned employees with par value of 10,000 VND/share in accordance with Shareholders' Resolution No. 01_2023/NQĐHĐCĐ/TGDĐ dated 8 April 2023.

On 27 April 2023, the Company received 30th ERC issued by DPI of Binh Duong Province approving the decrease in Share capital VND 14,638,792,800,000 to VND 14,633,767,160,000 as at this date.

(ii) In accordance with Shareholders' Resolution No. 01_2023/NQĐHĐCĐ/MWG dated 8 April 2023 and Shareholders' Resolution No.05/NQ/HĐQT-2023 dated 30 June 2023, General Shareholder of the Company and Board of Director of the Company approved the payment of dividends of year 2022 in form of cash to existing Shareholders at 5% of par value of ordinary shares.

23.2 *Capital transactions with owners*

VND

	Current year	*Previous year*
Beginning balance	14,638,792,800,000	7,130,654,950,000
Issue of dividend share	-	7,318,548,150,000
Issue of share in accordance with ESOP	-	191,909,700,000
Cancelation of treasury shares	(5,025,640,000)	(2,320,000,000)
Ending balance	14,633,767,160,000	14,638,792,800,000

The holders of the ordinary shares are entitled to receive dividends as and when declared by the Company. Each ordinary share with par value of VND 10,000 carries one vote per share without restriction.

23.3 *Shares - ordinary shares*

	Ending balance *Number of shares*	*Beginning balance* *Number of shares*
Authorized shares	1,463,376,716	1,463,879,280
Issued and paid up shares		
Ordinary shares	*1,463,376,716*	*1,463,879,280*
Treasury shares		
Ordinary shares	*(978,328)*	*(502,564)*
Shares in circulation		
Ordinary shares	*1,462,398,388*	*1,463,376,716*

24. REVENUES

24.1 *Revenue from sales of goods and rendering of services*

		VND
	Current year	*Previous year*
Gross revenue	**119,234,184,825,086**	**134,722,248,887,557**
Of which:		
Sale of goods	*118,623,361,987,296*	*133,720,991,767,598*
Rendering of services	*610,822,837,790*	*1,001,257,119,959*
Less	**(954,396,369,644)**	**(1,317,471,297,033)**
Of which:		
Sales returns	*(954,396,369,644)*	*(1,317,471,297,033)*
Net revenue	**118,279,788,455,442**	**133,404,777,590,524**

24.2 *Finance income*

		VND
	Current year	*Previous year*
Interest income	1,828,042,318,022	854,205,778,916
Income from early payments	334,182,475,874	315,790,685,374
Foreign exchange gains	4,220,368,591	143,140,840,033
Others	518,552,604	-
TOTAL	**2,166,963,715,091**	**1,313,137,304,323**

25. FINANCE EXPENSES

		VND
	Current year	*Previous year*
Interest expense	1,447,718,354,797	1,362,143,909,103
Foreign exchange losses	84,000,285,447	13,385,429,291
Loan arrangement fee	21,756,639,550	7,091,116,138
Others	2,670,827,188	-
TOTAL	**1,556,146,106,982**	**1,382,620,454,532**

26. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

VND

	Current year	*Previous year*
Selling expenses	**20,916,710,755,306**	**22,336,838,067,678**
External services	9,784,868,319,851	10,131,871,427,527
Labour expenses	7,201,636,687,343	7,780,186,627,158
Depreciation charges	3,277,532,567,826	3,495,397,235,835
Others	652,673,180,286	929,382,777,158
General and administrative expenses	**1,167,651,662,536**	**1,881,027,579,714**
Labour expenses	900,930,084,971	1,606,250,879,854
Depreciation charges	159,254,245,154	139,825,183,621
External services	64,007,887,365	90,478,834,386
Others	43,459,445,046	44,472,681,853
TOTAL	**22,084,362,417,842**	**24,217,865,647,392**

27. OTHER EXPENSES

VND

	Current year	*Previous year*
Disposal of fixed assets	300,718,222,829	501,024,471,842
Others	93,541,182,323	78,920,565,861
TOTAL	**394,259,405,152**	**579,945,037,703**

28. TRADING AND OPERATING COSTS

VND

	Current year	*Previous year*
Cost of goods sold and services rendered	95,759,175,291,712	102,542,735,094,343
Labour costs	8,102,566,772,314	9,386,437,507,012
Depreciation and amortisation *(Notes 13, 14 and 16)*	3,351,314,267,883	3,540,324,726,294
Others	10,630,481,377,645	11,291,103,414,086
TOTAL	**117,843,537,709,554**	**126,760,600,741,735**

29. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") rate applicable to the Company and its subsidiaries are as follows:

- The statutory CIT rate applicable to the Company and its subsidiaries is 20% of taxable income; except
- The statutory CIT rate applicable to The Gioi Di Dong Information Technology Limited Company ("CNTT TGDD"), the Company's subsidiary is 10% of taxable income in 15 years from the date of CNTT TGDD commencement of new invesmtent project in the High-Tech zone and entitled applicable normal CIT rate for the following years. CNTT TGDD is entitled to an exemption from CIT for 4 years commencing from the year in which a taxable profit is earned (2019), and a 50% reduction of the applicable CIT rate for the following 9 years (from 2023 to 2031). For other activities of CNTT TGDD, the applicable CIT rate is 20% of taxable income.

The Group's tax returns are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the consolidated financial statements could be changed at a later date upon final determination by the tax authorities.

29.1 CIT expense

VND

	Current year	*Previous year*
CIT expense	431,290,887,419	1,794,598,293,892
Adjustment for under (over) accrual of tax from prior year	1,966,289,096	(1,599,483,790)
Current CIT expense	433,257,176,515	1,792,998,810,102
Deferred tax expense	88,606,036,442	161,642,138,517
TOTAL	**521,863,212,957**	**1,954,640,948,619**

Reconciliation between CIT expense and the accounting profit before tax multiplied by CIT rate is presented below:

VND

	Current year	*Previous year*
Accounting profit before tax	**689,692,367,896**	**6,056,355,373,558**
At CIT rate of 20%	137,938,473,579	1,211,271,074,712
Adjustments		
Losses of subsidiaries	397,052,188,165	715,458,143,561
Non-deductible expenses	13,894,836,232	25,128,597,781
Goodwill allocation	12,278,374,424	12,278,374,424
Adjustment for under (over) accrual of tax from prior year	1,966,289,096	(1,599,483,790)
Tax loss carried forward	-	(2,045,317,452)
Tax exempted	(11,637,085,409)	(5,850,440,617)
Reversal of provision in subsidiary	(29,629,863,130)	-
CIT expense	**521,863,212,957**	**1,954,640,948,619**

29. CORPORATE INCOME TAX (continued)

29.2 Current tax

The current tax payable is based on taxable income for the current year. The taxable income of the Parent company and its subsidiaries for the year differs from the profit as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Parent company and its subsidiaries' liability for current tax is calculated using tax rates that have been enacted by the consolidated balance sheet date.

29.3 Deferred tax

The following are the deferred tax assets and deferred tax income recognized by the Group, and the movements thereon, during the current and previous years:

VND

	Consolidated balance sheet		*Consolidated income statement*	
	Ending balance	*Beginning balance*	*Current year*	*Previous year*
Deferred tax assets				
Provision for obsolete inventories	40,889,779,384	72,410,732,281	(31,520,952,897)	(64,156,572,478)
Unrealised profit	43,586,445,235	68,173,970,646	(24,587,525,411)	7,642,922,724
Accrued expenses	3,099,299,272	32,676,975,900	(29,577,676,628)	(104,966,902,222)
Provision for warranty	13,587,160,869	15,252,221,566	(1,665,060,697)	(203,301,175)
Foreign exchange difference	(73,745,560)	12,383,835	(86,129,395)	41,714,634
	101,088,939,200	***188,526,284,228***		
Deferred tax liabilities				
Accrued income	(1,168,691,414)	-	(1,168,691,414)	-
Deferred tax expense			***(88,606,036,442)***	***(161,642,138,517)***

29. CORPORATE INCOME TAX (continued)

29.4 *Tax loss carried forward*

The Group is entitled to carry each individual tax loss forward to offset against taxable income arising within five (5) years subsequent to the year in which the loss was incurred (31 December 2022: VND 8,109,634,582,097). The details of estimated remaining tax losses carried forward are as follows:

VND

Originating year	*Can be utilized up to*		*Tax loss amount*	*Utilized up to 31 December 2023*	*Forfeited*	*Unutilized at 31 December 2023*
Bach Hoa Xanh Trading Joint Stock Company						
2016	2021	(*)	54,944,366,695	-	(54,944,366,695)	-
2017	2022	(*)	144,608,819,275	-	(144,608,819,275)	-
2018	2023	(*)	555,577,340,151	-	(555,577,340,151)	-
2019	2024	(*)	978,365,755,382	-	-	978,365,755,382
2020	2025	(*)	1,733,535,288,693	-	-	1,733,535,288,693
2021	2026	(*)	966,454,761,213	-	-	966,454,761,213
2022	2027	(**)	2,961,477,019,035	-	-	2,961,477,019,035
2023	2028	(**)	1,256,523,746,666	-	-	1,256,523,746,666
			8,651,487,097,110	-	(755,130,526,121)	7,896,356,570,989
MWG (Cambodia) Co., Ltd.						
2017	2022	(**)	9,059,389,204	-	(9,059,389,204)	-
2018	2023	(**)	8,753,185,646	-	(8,753,185,646)	-
2019	2024	(**)	3,438,115,589	-	-	3,438,115,589
2020	2025	(**)	65,469,770,143	-	-	65,469,770,143
2021	2026	(**)	187,340,353,909	-	-	187,340,353,909
2022	2027	(**)	330,623,145,856	-	-	330,623,145,856
2023	2028	(**)	97,963,375,603	-	-	97,963,375,603
			702,647,335,950	-	(17,812,574,850)	684,834,761,100
Tran Anh Digital World Joint Stock Company						
2018	2023	(*)	46,920,164,130	(46,920,164,130)	-	-
An Khang Pharma Pharmacy Joint Stock Company						
2019	2024	(**)	5,947,497,325	-	-	5,947,497,325
2020	2025	(**)	6,437,846,862	-	-	6,437,846,862
2022	2027	(**)	306,214,502,293	-	-	306,214,502,293
2023	2028	(**)	342,942,200,944	-	-	342,942,200,944
			661,542,047,424	-	-	661,542,047,424
TOTAL			**10,062,596,644,614**	**(46,920,164,130)**	**(772,943,100,971)**	**9,242,733,379,513**

(*) Tax loss as per tax assessment minutes.

(**) Estimated tax losses as per the Company's CIT declarations have not been audited by the local tax authorities as of the date of these financial statements.

30. EARNINGS PER SHARE

The Group used following data to calculate the basic and diluted earnings per share:

	Current year	*Previous year*
Net profit attributable to ordinary shareholders of the Company *(VND)*	167,669,392,704	4,099,763,027,305
Weighted average number of ordinary shares for basic earnings per share	1,462,711,989	1,459,218,707
Basic and diluted earnings per share *(VND per share)*	115	2,810

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these consolidated financial statements.

31. TRANSACTIONS WITH RELATED PARTIES

List of related parties as at 31 December 2023 is as follows:

Related parties	*Relationship*
PT Era Blu Elektronik	Jointly controlled entity
Mr Nguyen Duc Tai	Chairman of BOD
Mr Tran Huy Thanh Tung	Member of BOD and General Director
Mr Dang Minh Luom	Member of BOD
Mr Doan Van Hieu Em	Member of BOD
Mr Thomas Lanyi	Member of BOD
Mr Robert Willett	Member of BOD
Mr Dao The Vinh	Member of BOD and Member of the Board of Audit committee
Mr Nguyen Tien Trung	Member of BOD and Chairman of the Board of Audit committee
Mr Do Tien Si	Member of BOD
Mr Vu Dang Linh	Finance Director

Significant transactions with its related parties during the current and previous years were as follows:

VND

Related party	*Relationship*	*Nature of transaction*	*Current year*	*Previous year*
PT Era Blu Elektronik	Jointly controlled entity	Investment	105,597,412,729	181,034,840,000

31. TRANSACTIONS WITH RELATED PARTIES

Remuneration to members of the Board of Directors and General Director:

Individuals	*Position*	*VND* *Current year*
Nguyen Duc Tai *(*)*	Chairman of BOD	230,080,000
Dang Minh Luom *(*)*	Member of BOD	686,250,000
Doan Van Hieu Em *(*)*	Member of BOD	584,280,000
Tran Huy Thanh Tung *(*)*	Member of BOD and General Director	164,580,000
Mr Robert Willet	Member of BOD	2,250,010,657
TOTAL		**3,915,200,657**

(*) Remuneration were paid by The Gioi Di Dong Joint Stock Company (Subsidiary).

32. OPERATING LEASE COMITMENTS

The Group leases its office premises and distribution centres under operating lease agreements. The minimum lease commitments as at the balance sheet dates under the operating lease agreements are as follows:

	Ending balance	*VND* *Beginning balance*
Less than one year	3,647,749,704,335	4,018,626,187,282
From one to five years	11,061,771,284,357	13,189,923,370,954
More than five years	4,698,530,910,177	6,562,296,926,009
TOTAL	**19,408,051,898,869**	**23,770,846,484,245**

33. OFF BALANCE SHEET ITEM

	Ending balance	*Beginning balance*
Foreign currencies:		
- United States dollar (USD)	212,924	185,853

34. SEGMENT INFORMATION

Business segment

The primary segment reporting format is determined to be business segments as the Group's risks and rates of return are affected predominantly by differences in the products and services produced. Secondary information is reported geographically. The operating businesses are organised and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets as detail:

- Mobile phone, laptop and electronic equipment;
- Foods and FMCGs;
- Others

The following tables present revenue and profit and certain assets and liability information regarding the Group's business segment:

34. SEGMENT INFORMATION (continued)

Business segment (continued)

VND

	Mobile phone, laptop and electronic equipment	*Foods and FMCGs*	*Others*	*Eliminations*	*Total*
Current year					
Revenue					
External customers	84,195,831,271,328	31,563,807,833,739	2,520,149,350,375	-	118,279,788,455,442
Inter-segment elimination	444,220,483,203	45,702,061,287	4,358,324,920,179	(4,848,247,464,669)	-
Total revenue	84,640,051,754,531	31,609,509,895,026	6,878,474,270,554	(4,848,247,464,669)	118,279,788,455,442
Gross margin of segment	13,937,051,816,458	8,131,375,411,324	452,185,935,948	-	22,520,613,163,730
Unallocated expenses					(22,084,362,417,842)
Profit before income tax, financial income and financial expense					436,250,745,888
Finance income					2,166,963,715,091
Finance expense					(1,556,146,106,982)
Other losses					(357,375,986,101)
Accounting profit before tax					689,692,367,896
Current income tax expense					(433,257,176,515)
Deferred tax expense					(88,606,036,442)
Profit after tax for the year					**167,829,154,939**
As at 31 December 2023					
Assets and liabilities					
Segment assets	44,626,047,483,538	8,941,190,796,834	6,516,775,155,139	-	60,084,013,435,511
Unallocated assets					27,223,777,213
Total assets					**60,111,237,212,724**
Segment liabilities	25,649,767,644,783	3,798,474,832,733	7,303,436,767,870	-	36,751,679,245,386
Total liabilities					**36,751,679,245,386**

34. SEGMENT INFORMATION (continued)

Business segment (continued)

VND

	Mobile phone, laptop and electronic equipment	*Foods and FMCGs*	*Others*	*Eliminations*	*Total*
Previous year					
Revenue					
External customers	104,489,644,242,469	27,014,665,332,634	1,900,468,015,421	-	133,404,777,590,524
Inter-segment elimination	1,176,319,994,436	103,964,865,338	4,310,006,705,675	(5,590,291,565,449)	-
Total revenue	105,665,964,236,905	27,118,630,197,972	6,210,474,721,096	(5,590,291,565,449)	133,404,777,590,524
Gross margin of segment	24,180,913,410,110	6,982,421,376,427	(301,292,290,356)	-	30,862,042,496,181
Unallocated expenses					(24,217,865,647,392)
Accounting profit before income tax, financial income and expense					6,644,176,848,789
Finance income					1,313,137,304,323
Finance expense					(1,382,620,454,532)
Other profit					(518,338,325,022)
Accounting profit before tax					6,056,355,373,558
Current income tax expense					(1,792,998,810,102)
Deferred tax expense					(161,642,138,517)
Profit after tax for the year					**4,101,714,424,939**
As at 31 December 2022					
Assets and liabilities					
Segment assets	39,693,957,937,979	9,963,385,209,673	6,125,220,596,363	-	55,782,563,744,015
Unallocated assets					51,531,870,034
Total assets					**55,834,095,614,049**
Segment liabilities	21,055,671,355,380	3,758,619,649,658	7,087,223,091,435	-	31,901,514,096,473
Total liabilities					**31,901,514,096,473**

35. EVENTS AFTER THE BALANCE SHEET DATE

There is no significant events occurring after the balance sheet date which would require adjustments or disclosures to be made in the consolidated financial statements of the Group.

Ly Tran Kim Ngan Preparer	Vu Dang Linh Finance Director	Tran Huy Thanh Tung General Director

Binh Duong Province, Vietnam

19 March 2024